

# Curriculum Vitae

## Piercarlo Valdesolo

### Office Address

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### ACADEMIC APPOINTMENTS

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2011 - Assistant Professor of Psychology, *Claremont McKenna College*  
Graduate Faculty in Psychology, *Claremont Graduate University*  
2010 - 2011 College Fellow (Advisor: Mahzarin Banaji), *Harvard University*  
2008-2010 Mellon Postdoctoral Fellow, *Amherst College*

### EDUCATION

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Ph.D. Social Psychology, Northeastern University, 2004-2008  
*Beyond Emotion and Reason: The Social Function of Morality*

M.S. Social Psychology, Northeastern University, 2004-2006  
*Manipulations of Emotional Context Shape Moral Judgment*

B.A. Psychology, Amherst College, 2003

### HONORS, FELLOWSHIPS, AND AWARDS

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2013 Character Project Essay and Book Prize, for *Out of Character*  
2013 Association for Psychological Science “Rising Star”  
2012 Koch Research Award, Salvatori Center, CMC  
2012 Dean’s Summer Research Award  
2011 Harvard University Certificate of Teaching Excellence

2010 College Fellowship in Psychology, Harvard University  
2008-2010 Faculty Research Award, Amherst College  
2008-2010 Mellon Postdoctoral Fellowship in Psychology, Amherst College  
2005-2008 Graduate and Professional Student Association Travel Award,  
Northeastern University  
2003 Highest honors in Psychology, Amherst College  
2003 Psi Upsilon Prize for preeminence in scholarship and citizenship,  
Amherst College

## GRANTS

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Jamieson, J.P., **Valdesolo, P.**, & Baron, A. (not funded) “Physiological and behavioral predictors of social rejection and bullying in adolescents.” Grant proposal to be submitted to National Institute of Child Health and Development, Oct 15<sup>th</sup> 2013.

**Valdesolo, P.**, & Graham, J. (not funded) “Emotional antecedents of religious explanations and understanding”. Full proposal invited through Varieties of Understanding Project, John Templeton Foundation.

## RESEARCH INTERESTS AND CURRENT PROJECTS

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- Influence of emotion on social judgment and moral decision making.
- Determinants of institutional corruption and the role of conflicts of interest in ethical decision making.
- Social function of coordinated action and synchrony.

## PUBLICATIONS

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### *Books*

DeSteno, D.A & **Valdesolo, P.** (2011). *Out of Character: Surprising Truths about the Liar, Cheat, Sinner (and Saint) lurking in all of us*. New York: Crown Publishing.

### *Book Chapters*

**Valdesolo, P.** (in prep) Mapping moral emotions. To appear in *The Atlas of Moral Psychology*. Guilford Press.

**Valdesolo, P. & Graham, J.** (in prep) Bridging Ideological Divides. To appear in Proceedings from the Claremont Symposium of Applied Social Psychology.

**Valdesolo, P. & DeSteno, D.A.** (2014) Positive Emotions and Social Cognition. *Handbook of Positive Emotions*. Guilford Press.

**Valdesolo, P.** (2014) The Character of Competence. In *Advances in Moral Psychology*. Continuum Press.

### *Journal Articles*

**Valdesolo, P. & Winter, W\*.** (under revision). Dancing with the Devil: The role of synchrony in the communication and contamination of moral character.

**Valdesolo, P., Lehr, S., Lessig, L., & Banaji, M.B.** (under revision). Contagious Inferences in Institutional Trust: the costs of transparency.

Wiltermuth, S, **Valdesolo, P.** & Harmon, D. (under review) Synchrony and Loss of Self.

Jamieson, J.P., **Valdesolo, P.** & Peters, B. (in press). Sympathy for the devil? The physiological and psychological effects of being an agent (and target) of dissent during intragroup conflict. *Journal of Experimental Social Psychology*.

Lerner, J., Li, Y., **Valdesolo, P.** & Kassam, K., (in press) Emotion and Decision Making. *Annual Review of Psychology*. Vol. 66

**Valdesolo, P., & Graham, J.** (2014). Awe, uncertainty, and agency detection. *Psychological Science*, 25(1), 170-178.

**Valdesolo, P., & DeSteno, D.** (2011). Synchrony and the social tuning of compassion. *Emotion*, 11(2), 262.

**Valdesolo, P. & DeSteno, D.A.** (2011).. The Virtue in Vice: Short-sightedness in the study of moral emotions. *Emotion Review*.

**Valdesolo, P., Ouyang, J. & DeSteno, D.A. (2010).** The rhythm of joint action: Synchrony promotes cooperative ability. *Journal of Experimental Social Psychology*, 46, 693-695.

**Valdesolo, P. & DeSteno, D.A. (2008).** The Duality of Virtue: Deconstructing the Moral Hypocrite. *Journal of Experimental Social Psychology*, 44 (5), 1334-1338.

-Featured in Editor's choice, *Science*, May 9 2008

**Valdesolo, P. & DeSteno, D.A. (2007).** Moral Hypocrisy: Social Groups and the Flexibility of Virtue. *Psychological Science*, 18 (8), 689-690.

**Valdesolo, P. & DeSteno, D.A. (2006).** Manipulations of Emotional Context Shape Moral Decision Making. *Psychological Science*, 17 (6), 476-477.

**Desteno, D.A., Valdesolo, P., & Bartlett, M.Y. (2006).** Jealousy and the threatened self: Getting to the heart of the green-eyed monster. *Journal of Personality and Social Psychology*, 91 (4), 626-641.

*In preparation*

**Valdesolo, P., Jokela, S.\* & Chen, K.\* (in prep).** Perceived Entitativity Moderates Efficacy of Institutional Responses to Corruption.

**Valdesolo, P., Osthoff-Magalhaes, I.\* & Bartlett, M.A (in prep).** Beating them down with kindness: Gift-giving shapes interpersonal power.

**Valdesolo, P. & Foda, M.\* (in prep).** Moving the Masses: Synchrony, cognitive style, and persuasion.

**Valdesolo, P. & Ward, A. (data collection)** The synchronized self: Synchronous action increases susceptibility to identity primes.

**Valdesolo, P., Wiltermuth, S., & Van der Lowe, I. (data collection).** Embodied awe and power.

\* Undergraduate Collaborator

**PRESENTATIONS** \_\_\_\_\_

## *Invited Talks*

**Valdesolo, P.** (Jan, 2014) *Compassion for one, Compassion for All*. Stanford Center for Compassion and Altruism.

**Valdesolo, P.** (Dec, 2013) *Awe, Uncertainty and Agency Detection*. Skeptic Society Lecture Series, Caltech, Pasadena, CA.

**Valdesolo, P.** (Dec, 2013) *Community building and online resources for Veterans*. Invited talk at Facebook Headquarters, Menlo Park, CA.

**Valdesolo, P.** (Oct 2013) *Moral Emotions*. Occidental College, Highland Park, CA.

**Valdesolo, P.** (Sep, 2013) *True Colors: Learning to tell the sheep from the Wolves*. Vail Living Well Summit, Vail, CO.

**Valdesolo, P.** (Apr 2013) *Outbreaks of Mistrust: Principles of Spread and Containment*. Rady School of Management, UCSD, San Diego, CA.

**Valdesolo, P.** (Nov, 2012) *Affiliation Cues and Conflict Resolution*. Invited talk at Facebook Headquarters, Menlo Park, CA.

**Valdesolo, P.** (Oct. 2012) *Moral Psychology*. Guest Lecturer, Seminar in Social Cognition, University of Rochester, Rochester, NY.

**Valdesolo, P.** (Oct 2012) *Moral Hypocrisy*. Guest Lecturer, Seminar in Psychology of Morality, Boston College, Chestnut Hill, MA.

**Valdesolo, P.** (Mar, 2012) *Social Emotions and Morality*. Guest Lecturer, Mind Perception and Agency Lab, University of Maryland.

**Valdesolo, P.** (Feb, 2012) *Social Movements*. Claremont Graduate University, Claremont, CA.

**Valdesolo, P.** (Nov, 2011; Nov 2012) *Psychology of Morality*. Guest Lecturer, Seminar in Social Psychology, Pomona College, Claremont CA.

**Valdesolo, P.** (Nov, 2011) *Social Movements*. University of Southern California, Los Angeles, CA.

**Valdesolo, P.** (Feb, 2011) *Unity in body and mind: The social function of coordinated action*. University of Connecticut, Storrs, CT.

**Valdesolo, P.** (Nov. 2010) *Dancing with the Devil: Synchrony modulates judgments of moral character*. Harvard University, Cambridge, MA.

**Valdesolo, P.** (Nov, 2010) *The Flexibility of Morality*. Davidson College, Davidson, NC.

**Valdesolo, P.** (Oct 2010) *Unity in body and mind: The influence of coordinated movement on moral value*. Northeastern University, Boston, MA.

**Valdesolo, P.** (March 2010) *The functional elasticity of morality*. Evolution of Human Nature Lecture Series, Amherst College, Amherst, MA.

**Valdesolo, P.** (February 2010) *The functional elasticity of morality*. Vassar College, Poughkeepsie, NY.

**Valdesolo, P.** (February 2010) *In-group morality*. Suffolk University, Boston, MA

**Valdesolo, P.** (April, 2009) *In group morality*. Guest Lecturer, Religion in Scientific Perspective, Amherst College, Amherst, MA.

**Valdesolo, P.** (February, 2009) *Social function of morality*. University of Massachusetts at Amherst, Amherst MA.

**Valdesolo, P.** (October, 2008). *Social function of morality*. Hampshire College, Amherst, MA.

### *Conference Presentations*

**Valdesolo, P.,** Osthoff-Magalhaes, I., Linder, K. (May, 2014) Awe and Power. Poster presented at the annual convention of the Association of Psychological Science, San Francisco, CA.

**Valdesolo, P. & Graham, J.** (May, 2014). Awe, uncertainty and agency detection. Paper presented at the annual convention of the Association of Psychological Science, San Francisco, CA.

Osthoff-Magalhaes, I. **Valdesolo, P.**, & Bartlett, M.A. (Feb 2014). Beating them down with kindness: Gift-giving shapes interpersonal power. Poster presented at annual meeting of Society for Personality and Social Psychology, Austin, TX.

DeSteno, D.A., Condon, P. & **Valdesolo, P.** (Sep, 2013). Nudging Compassion: Two routes to enlightenment and resilience. Paper presented at annual meeting of the Society for Experimental Social Psychology, Berkeley, CA.

**Valdesolo, P.**, Osthoff-Magalhaes, I.\*, Reddy, P.\* (Apr, 2013). Beating them down with kindness: Gift-giving shapes interpersonal power. Poster presented at annual meeting of Western Psychological Association, Reno, NV.

**Valdesolo, P.**, Chen, K\* & Jokela, S.\* (Apr, 2013). Entitativity moderates efficacy of responses to Institutional corruption. Poster presented at annual meeting of Western Psychological Association, Reno, NV.

**Valdesolo, P.** (Mar, 2013) *Bridging Ideological Divides*. Talk given as part of Claremont Symposium on Applied Social Psychology (Co-organizer), Claremont Graduate University, Claremont, CA.

**Valdesolo, P** & DeSteno, D. (Jan, 2013) *Compassion and Conflict Resolution in Facebook*. Project presented at Facebook Compassion Day, Facebook Headquarters, Menlo Park, CA.

**Valdesolo, P.**, Jokela, S.\*, & Chen, K.\* (Jan, 2013) *Compassion for one, Compassion for all*. Paper presented at the annual meeting of the Society for Personality and Social Psychology, New Orleans, LA.

**Valdesolo, P.** (Oct, 2012) *Gaming moral judgment*. Paper presented at USC Game Theory Conference, Los Angeles, CA.

**Valdesolo, P** & DeSteno, D. (July, 2012) *The Social Tuning of Compassion*. Paper presented at Facebook Compassion Day, Facebook Headquarters, Menlo Park, CA.

**Valdesolo, P.**, Graham, J., & Srinivasan, M.\* (May 2012) *Awe, Ambiguity and Agency Detection*. Paper presented at the annual meeting of the Western Psychological Association, San Francisco, CA.

Foda, M.\* & **Valdesolo, P.** (May, 2012) *Moving the Masses: Synchrony increases persuasion*. Poster presented at the annual meeting of the Western Psychological Association, San Francisco, CA.

Wiltermuth, S., **Valdesolo, P.** & Harmon, D. (Oct, 2011) *Synchrony and the Reduced Sense of Self*. Paper presented at annual meeting of the Society of Experimental Social Psychology, Washington, D.C.

**Valdesolo, P.** & Winter, W.\* (July, 2011). *Dancing with the Devil: Synchrony modulates moral judgment and action*. Paper presented as part of symposium *Synchrony in Body and Mind* (Chair) at the annual meeting of the European Association of Social Psychology, Stockholm, Sweden.

**Valdesolo, P.**, Lehr, S., Banaji, M., & Lessig, L. (May, 2011). *Perceptions of Institutional Corruption: One Bad apple spoils the barrel*. Poster presented at the Annual Convention for the Association of Psychological Science, Washington , DC.

Lehr, S., Paharia, N., **Valdesolo, P.**, Lessig, L. & Banaji, M. (May, 2011) *The Consequences of Implicit Money Attitudes*. Poster presented at the annual convention for the Association of Psychological Science, Washington, D.C.

Mestre, J.\* & **Valdesolo, P.** (January, 2011). *Rebels with a cause: The impact of group membership on evaluations of moral rebellion*. Poster presented at the annual meeting of the Society for Personality and Social Psychology, San Antonio, TX.

Winter, W.\* & **Valdesolo, P.** (January, 2011). *Dancing with the devil: rhythmic entrainment modulates moral judgment and decision-making*. Poster presented at the annual meeting of the Society for Personality and Social Psychology, San Antonio, TX.

**Valdesolo, P.** (Oct 2010) *Rhythm of Joint Action: Synchrony Promotes Cooperative Ability*. Society of Experimental Social Psychology, Minneapolis, MN.

**Valdesolo, P** & DeSteno, D.A. (August 2009) *Egoism and Altruism: Compassion on Two Levels*. Paper presented at the annual meeting of the International Society for Research on Emotion, Leuven, Belgium.

**Valdesolo, P** & DeSteno, D.A. (May, 2009) *The Social Tuning of Compassion*. Paper presented as part of symposium *Talk is Cheap: Prosocial*



*Behavior in Action* (Chair) at the annual meeting of the Association for Psychological Science, San Francisco, CA.

**Valdesolo, P.** & DeSteno, D.A. (February, 2009) *The Social Tuning of Compassion: the long and the short of altruism*. Poster presented at the Emotion preconference, at the annual meeting of the Society for Personality and Social Psychology, Tampa, FL.

**Valdesolo, P.** (August, 2008) *For whom do we feel? Similarity and empathy as mediators for Moral Interpersonal and Intergroup Behavior*. Paper presented at the annual convention of the American Psychological Association, Boston, MA.

**Valdesolo, P.** & DeSteno, D.A. (May, 2008) *Perceptions of Similarity Determine Empathy-Based Altruism*. Poster presented at the annual meeting of the Association for Psychological Science, Chicago, IL.

**Valdesolo, P.** (February, 2008) *On Villians and Victims: Group Membership as a Determinant of Emotion-based Moral Judgment*. Poster presented at the Group Processes and Intergroup Relations Preconference, at the annual meeting of the Society for Personality and Social Psychology, Albuquerque, NM.

**Valdesolo, P.** (August, 2006). *Contextual Sensitivity of Moral Judgment*. Paper presented at the annual meeting of the International Society for Research on Emotion, Atlanta, GA.

**Valdesolo, P.** (May, 2006). *Manipulations of Emotional Context Shape Moral Decision Making*. Poster presented at the annual meeting of the Association for Psychological Science, New York, NY.

DeSteno, D., **Valdesolo, P.**, & Bartlett, M. (January, 2005). *Jealousy and the threatened self*. Poster presented at the annual meeting of the Society for Personality and Social Psychology, New Orleans, LA.

\* Undergraduate Collaborator

## TEACHING EXPERIENCE

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Social Psychology, *Northeastern University and Claremont McKenna College*  
Research Methods and Experimental Design, *Claremont McKenna College*  
Social Function of Emotion, *Harvard University and Amherst College*

Psychology of Morality, *Claremont McKenna College, Harvard University and Amherst College*

Statistics and Experimental Design, *Amherst College*

Political Ideology, *Amherst College*

## UNDERGRADUATE ADVISING

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2013-2014 Kelly Chen

2013-2014 Annika Jessen

2012-2013 Isabela Osthoff Magalhaes

2012 Jeanine Kelber

2010-2011 Warren Winter \* Project under revision.

2010-2011 Jenifer Ouyang \* Project published in *Journal of Experimental Social Psychology*.

2010-2011 Jessica Mestre

2010-2011 Wen Zhang

2009-2010 Jake Duker

2009-2010 Tiffany Lim

## SERVICE

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### *Editorial Boards*

Consulting Editor: *Emotion*

Editorial Board Member: *Journal of Experimental Social Psychology*

Editorial Board Member: *Journal of Personality and Social Psychology: Attitudes and Social Cognition*

### *Ad Hoc Reviewing*

American Sociological Review, Cognition, European Journal of Social Psychology, Emotion, Emotion Review, Journal of Applied Social Psychology, Journal of Experimental Social Psychology, Journal of Personality and Social Psychology, Motivation and Emotion, National Science Foundation, Personality and Social Psychology Bulletin, PLOS, Psychological Science, Social and Personality Psychology Compass Social Psychology, Social Psychological and Personality Science

### *Committee Work*

Faculty Committee on Admissions and Financial Aid

Claremont McKenna Activities Committee  
Student Recruitment  
Faculty Athletic Representative  
Faculty Advisor of Psychology Club and Claremont Chapter of Psi Chi

## PROFESSIONAL AFFILIATIONS \_\_\_\_\_

American Psychological Association (Division 2, Division 8)  
Society for Personality and Social Psychology  
Association for Psychological Science  
International Society for Research in Emotions  
Society of Experimental Social Psychology

## SELECTED MEDIA COVERAGE OF RESEARCH \_\_\_\_\_

*The Atlantic* (June, 2011)  
*Boston Globe* (August, 2006)  
*Daily Mail* (Nov, 2013)  
*Discovery Channel* (May, 2010)  
*Forbes.com* (July, 2012)  
*Harvard Business Review* (June 2014)  
*Huffington Post* (Dec, 2013; Feb, 2014; April, 2014)  
*Independent* (Nov, 2013)  
*LA Times* (July, 2008)  
*Nature* (Aug, 2013)  
*Newsweek* (June 2008)  
*New York Academy of Sciences* (Sep, 2013)  
*New York Times* (July 2008, July 2012, July 2013, Jan 2014)  
*NPR* (Nov, 2009; May, 2011; June, 2011; Aug, 2013; Nov, 2013)  
*Salon* (Aug 2013, Nov 2013)  
*Science*, Editor's Choice (May, 2008)  
*Scientific American* (March, 2014)  
*Slate* (Dec, 2013)  
*Time* (Nov 2013)  
*USA Today* (May, 2011)  
*Vice* (Nov 2013)  
*Washington Post* (March, 2007; Aug 2013)

## MASS MEDIA COLUMNS AND OUTREACH \_\_\_\_\_

Invited blogger at *Scientific American*, 2009-present  
Invited blogger at *Psychology Today*, 2011 - present